From: Sourabh Kothari ████████████████████████
Sent: Friday, May 26, 2017 11:55 AM
To: Liccardo, Sam <sam.liccardo@sanjoseca.gov>; Scally, Katie <Katie.Scally@sanjoseca.gov>
Cc: Howard, Barbara <barbara.howard@sanjoseca.gov>; Rajesh Ramanand ████████████████
Subject: Thank You

Mayor Liccardo, Katie (and John),

Raj and I would like to thank you sincerely for visiting us this morning and for helping us make San Jose more attractive to top tech talent.

As we discussed, it has been an uphill battle recruiting experienced data engineers on the cutting edge of machine learning who are looking for opportunities in San Francisco, New York and Seattle.

Per our discussion, if you can introduce me to David Low, I'd love to work with him on potential storylines about what a few key machine learning companies are doing in San Jose that is creating new opportunities and how the city is building a hub and community for this rapidly growing area of artificial intelligence and autonomous solutions.

We would also like to include a couple of attention-grabbing quotes from today's discussion in a blog post we're doing about Signifyd's journey from employee #1 to our current size and growth rate. I captured one that I think will resonate which was *"Gamers go to San Francisco, grown ups come to San Jose"*. Can we use this and can we possibly get one more that speaks to San Jose's strength in diversity?

We're excited about this opportunity to work with you and look forward to the continued growth of our company right here in San Jose.

Thanks.

Sourabh Kothari

Director - Advocacy, Brand, Content
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